## Acquisition Brief — xgenetics.ai



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Domain name / Asset offered: xgenetics.ai (single asset; no other extensions included)

Purpose: acquisition of a strategic digital banner to host and steer an Al-enabled genetics programme

(R&D, data, safety/ethics, clinical & industrial partnerships).

#### **Contacts**

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This document — for whom, and why

Decision brief for CEO / COO / CFO / CTO / Chief Medical Officer / Regulatory & Ethics

(digital health, rare diseases, biotech, pharma, hospitals, data platforms).

Thesis: owning the language of the category creates operational and reputational advantage.

XGENETICS.AI is a neutral banner to align R&D, Data, Clinical, Quality/Regulatory, Safety & Ethics around:

- rare genetic diseases,
- undiagnosed conditions ("X diseases", SWAN),
- Al programmes applied to human genetics.

### 1. One-page decision

#### What it is.

A strategic (.ai) asset to name, structure and make visible a "Genetics & Al" programme:

- institutional public portal,
- internal framework (data / model governance),
- anchor point for the ecosystem (patients, clinicians, partners, investors).

## What it changes.

- Single entry point → clear narrative for patients, authorities, partners.
- Readable programme → better coordination between R&D, IT/Data, clinical, legal, ethics.
- Reduced time-to-trust → the programme brand becomes a reference in an anxiety-prone area
   (AI + genetics).

# What you can deploy immediately.

- "Genetics & AI Readiness & Rollout" programme: vision, priority use cases, roadmap.
- Resource hub: best practices (data quality, model robustness, explainability).
- Ethics & communication framework: validated messages for patients, regulators, media, investors.

#### 2) Market context & 2025-2032 window

- Acceleration of large-scale sequencing and analysis.
- Growing use of Al for variant interpretation and patient stratification.
- Increasing regulatory pressure: data protection, algorithm transparency, informed consent.
- Strong societal expectations around rare diseases and undiagnosed conditions.

In this context, a genetics & AI programme that is poorly named or fragmented becomes:

- harder to explain,
- · more exposed in the media,
- riskier with authorities and ethics committees.

XGENETICS.AI offers a durable programme banner for this new generation of initiatives.

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### 3) The problem to solve (Board view)

#### Without a clear banner:

- Multiple internal "AI projects" with no overall coherence.
- Difficulty telling a simple story to patients, clinicians, payers, investors.
- Communication risk: AI + genetics is sensitive; misunderstandings are costly.
- Fragmented data & model governance → higher risk on confidentiality, bias, compliance.

### **Board-level question:**

"How do we make this programme readable, governable and defensible in front of patients, authorities and the media for the next 10 years?"

# 4) What XGENETICS.AI enables

## 4.1. Neutral, extensible programme name

- Suitable for a foundation, hospital, private group, biopharma, data platform.
- Can cover research, clinical pilots, and patient-facing digital services.
- Does not compete with existing brands: it sits above them as a programme banner.

## 4.2. Data & Al governance framework

- Public page: principles, charters, committees, transparency reports.
- Internal layer: shared reference for collecting, storing, accessing and using sensitive data.

### 4.3. Strong signal to the ecosystem

Clear message to expert centres, patient organisations, industrial partners:
 "We run a structured AI & genetics programme and here is where to find it."

#### 4.4. Reputational & ESG asset

- Traceability of commitments (reports, indicators, publications).
- Better readability for investors, analysts and regulators on risk and impact management.

### 5) Priority use cases (12–36 months)

## **Examples:**

- Hospital / hospital network: central programme for rare diseases & SWAN patients.
- Biopharma / biotech: banner for a portfolio of clinical trials where AI interacts
  with genetic data.
- Digital health platform: trust hub explaining how AI is used on very sensitive data.
- National / regional initiative: framework to coordinate several centres or patient registries.

# 6) Governance & internal integration

#### Possible options:

- Domain hosted at corporate level (Communications / Corporate Affairs).
- Joint ownership by Medical leadership & Data/Al leadership, with a dedicated ethics committee.
- Governance documented on xgenetics.ai:
  - o committee composition,
  - rules for selecting use cases,
  - o principles for model updates and withdrawals.

## 7) Integration with existing brands & products

- XGENETICS.AI is not a product brand, but a programme umbrella.
- Product, trial, platform or app names remain unchanged; they cascade under the banner.
- Controlled co-branding: "XGENETICS.AI programme [Study / platform name]".
- Reduced risk of proliferating slogans or brands that are hard to maintain over time.

## 8) Scope of transfer & options

- Asset transferred: xgenetics.ai only.
- "Bare" domain transfer: no transfer of data, software, or intellectual property on models/algorithms.
- Option to discuss, at buyer's request, the addition of one extra digital asset to reinforce the programme (to be defined during negotiation).
- No other name is mentioned in this document; at most one additional asset could be considered, outside the scope of this brief.

#### 9) Acquisition process (Legal/Finance)

- Object of transfer: xgenetics.ai only.
- Standard process:
  - agreement on price and terms,
  - o domain transfer agreement,
  - o optional escrow service,
  - fast domain transfer,
  - o invoice issued (French / European structure).

- Possible structures:
  - o lump-sum payment,
  - o staged payment (e.g. 40-30-30, to be discussed),
  - o potential bundle with other digital assets, if relevant for the buyer.
- NDA and limited audit (targeted due diligence on the asset) available if needed.

# Legal notice:

- Descriptive name, no affiliation with any existing entity;
- No medical claims: the name does not replace regulatory approvals, clinical validation or marketing authorisations.

10) Contacts

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